

SALES FORECASTS

Introduction

Solvitt will manage your sales forecasts and sales schedules for use within the Materials Planning and Sales Order modules. In addition, minimum, maximum and reorder stock levels can be automatically generated in line with current usage.

General

- Graphical display of past sales demand or usage
- Analysis of actual sales to forecast over any period

Forecasts

- Automatic generation of sales forecasts from past history
- Forecasts may be entered manually or imported if required
- Trend lines by product using regression analysis to project forecasts

Sales Schedules

- Sales schedules for customers
- Sales schedules can be converted to sales orders.

Stock Levels

- Automatic calculation of stock minimum, maximum and reorder levels from past demand or usage